

The “Right Now!” Momentum Cycle

The 10 Core Commitments fall into 3 Cycles: The Meeting Cycle, The Personal Development Cycle, & The Activity Cycle
...Practice them, Teach them, & Train Trainers

The Activity Cycle

Phase 1 Game Plan

To get paid & promoted quickly, identify what you want, make your top 10 list, then grow your list to 100+!”

The Personal Development Cycle

The Meeting Cycle

Weekly:

Business Briefing

Weekly Training

Team Conference Call

Next Level Call

Monthly:

Super Saturday (or Sunday)

Quarterly:

Big Event

Engage in the **Personal Development** cycle for **52 weeks** each year & build relationships with **Workout Partners** who keep you on track.

Present

Presentations are your Profit Centers! These include PBR's, PCC's, Luncheons, 2-on-1's, 1-on-1's, and Business Briefings aka “Showcases”. Just show up with the people you put on the phone with your expert and be a team player with a positive attitude!

Contact & Introduce

After you call and introduce everyone to your expert right away, begin prospecting, using 3rd party tools to **Expose 2 new people/day**, and do **1 Long Distance Exposure/ week** in another area to help grow your list.

Close (Get Players Club Qualified!)

Confidently find out how much they need starting out, let them know that as a team, we can and will help them obtain it (as long as they are serious). Then, without hesitation, welcome them to the team, finish their forms and quickly do the next step together.