



# Performance Club Scorecard



Earn an extra \*\$300 monthly bonus by qualifying in the Performance Club each month for the next 12 months...  
 OR lease or purchase a qualified BMW and receive \$500/mo toward it!  
**If you earn 10 or more points in a month, up to 5 points will carry over into the next month!**

To count down my progress each month, I "x" out each square as points are earned.

	(Write in Month)						(Write in Persistency)
	5	4	3	2	1		I'm a ONE STAR Performer ★
	5	4	3	2	1		I'm a TWO STAR Performer ★★
	5	4	3	2	1		I'm a THREE STAR Performer ★★★
	5	4	3	2	1		I'm a FOUR STAR Performer ★★★★ <i>Special Recognition!</i>
	5	4	3	2	1		I'm a FIVE STAR Performer ★★★★★
	5	4	3	2	1		I'm a SIX STAR Performer ★★★★★★
	5	4	3	2	1		I'm a SEVEN STAR Performer ★★★★★★★
	5	4	3	2	1		I'm an EIGHT STAR Performer ★★★★★★★★ <i>\$150 Bonus!</i>
	5	4	3	2	1		I'm a NINE STAR Performer ★★★★★★★★★
	5	4	3	2	1		I'm a TEN STAR Performer ★★★★★★★★★★
	5	4	3	2	1		I'm an ELEVEN STAR Performer ★★★★★★★★★★★
	5	4	3	2	1		I'm a TWELVE STAR Performer ★★★★★★★★★★★★ <i>\$300 Bonus or BMW!</i>

<b>Performance Club Key</b>	
New Membership	1 Point
New Recruit	2 Points
Help your new recruit Fast Start Qualify	1 Point
Small Biz (BOSP or LPSE) Membership	2 Points

<b>Performance Club Bonus</b>	
<u>Consecutive Months Qualified</u>	<u>Bonus</u>
12+ Months Or BMW	\$300/month \$500/month

\*Tip: Verify that all points have been processed at [www.legalshield.com](http://www.legalshield.com) or call Associate Services @ 580-436-7424. Ask them where to find your Performance Club persistency rate, how to increase it, and what it needs to be in order to qualify for the monthly car bonus & annual trip.