

Name: _____ Rank Goal: _____		Go Pro (7 Skills) KPI Tracking Sheet											Month: _____ Year: _____					
How many will see/hear a FULL presentation this month? (ST=10+, PT=25+, FT=50+, OT=100+) Goal: _____		Benchmark	Goal "SAID"	MON	TUES	WED	THURS	FRI	SAT	SUN	TOTAL "DID"	Activity Points	NEXT WEEK "WILL DO"	Members	Recruits	Points		
Week 1 First Monday ____/____	# Personal Dev. Days (10pages and/or 30mins)	6										x1		This Month (Personal)	This Month (Personal)	(Total Activity Points This Week)		
	# New prospects added to list (w/ contact Info)	12										x1						
	# Invited (to Sit-Down, PCC, Event)	12										x2					Performance Club Points (This Month)	
	# 3rd Party Confirmations	6										x2						
	# Guests (saw/heard a full presentation)	3										x3		This Month (Organizational)	This Month (Organizational)		PC Persistency (This Month)	
	# Follow-ups w/ Expert (after presentation)	3										x3						
	# Gameplan Interviews (Launch Packet)	1										x4						
	# KPI Days (Days Sheet was sent to Coach)	6										x4						
#@Weekly Briefing:	#On Sun Conf Call:	#On Performance Club Support Call:			#On Mon Morn. Leadership Show:			#Long Dist. Exp's:		#Regional S.S. Tickets:		#Reg for Big Event:						
Week 2 ____/____	# Personal Dev. Days (10pages and/or 30mins)	6										x1		This Month (Personal)	This Month (Personal)	(Total Activity Points This Week)		
	# New prospects added to list (w/ contact Info)	12										x1						
	# Invited (to Sit-Down, PCC, Event)	12										x2					Performance Club Points (This Month)	
	# 3rd Party Confirmations	6										x2						
	# Guests (saw/heard a full presentation)	3										x3		This Month (Organizational)	This Month (Organizational)		PC Persistency (This Month)	
	# Follow-ups w/ Expert (after presentation)	3										x3						
	# Gameplan Interviews (Launch Packet)	1										x4						
	# KPI Days (Days Sheet was sent to Coach)	6										x4						
#@Weekly Briefing:	#On Sun Conf Call:	#On Performance Club Support Call:			#On Mon Morn. Leadership Show:			#Long Dist. Exp's:		#Regional S.S. Tickets:		#Reg for Big Event:						
Week 3 ____/____	# Personal Dev. Days (10pages and/or 30mins)	6										x1		This Month (Personal)	This Month (Personal)	(Total Activity Points This Week)		
	# New prospects added to list (w/ contact Info)	12										x1						
	# Invited (to Sit-Down, PCC, Event)	12										x2					Performance Club Points (This Month)	
	# 3rd Party Confirmations	6										x2						
	# Guests (saw/heard a full presentation)	3										x3		This Month (Organizational)	This Month (Organizational)		PC Persistency (This Month)	
	# Follow-ups w/ Expert (after presentation)	3										x3						
	# Gameplan Interviews (Launch Packet)	1										x4						
	# KPI Days (Days Sheet was sent to Coach)	6										x4						
#@Weekly Briefing:	#On Sun Conf Call:	#On Performance Club Support Call:			#On Mon Morn. Leadership Show:			#Long Dist. Exp's:		#Regional S.S. Tickets:		#Reg for Big Event:						
Week 4 ____/____	# Personal Dev. Days (10pages and/or 30mins)	6										x1		This Month (Personal)	This Month (Personal)	(Total Activity Points This Week)		
	# New prospects added to list (w/ contact Info)	12										x1						
	# Invited (to Sit-Down, PCC, Event)	12										x2					Performance Club Points (This Month)	
	# 3rd Party Confirmations	6										x2						
	# Guests (saw/heard a full presentation)	3										x3		This Month (Organizational)	This Month (Organizational)		PC Persistency (This Month)	
	# Follow-ups w/ Expert (after presentation)	3										x3						
	# Gameplan Interviews (Launch Packet)	1										x4						
	# KPI Days (Days Sheet was sent to Coach)	6										x4						
#@Weekly Briefing:	#On Sun Conf Call:	#On Performance Club Support Call:			#On Mon Morn. Leadership Show:			#Long Dist. Exp's:		#Regional S.S. Tickets:		#Reg for Big Event:						
Week 5 ____/____	# Personal Dev. Days (10pages and/or 30mins)	6										x1		This Month (Personal)	This Month (Personal)	(Total Activity Points This Week)		
	# New prospects added to list (w/ contact Info)	12										x1						
	# Invited (to Sit-Down, PCC, Event)	12										x2					Performance Club Points (This Month)	
	# 3rd Party Confirmations	6										x2						
	# Guests (saw/heard a full presentation)	3										x3		This Month (Organizational)	This Month (Organizational)		PC Persistency (This Month)	
	# Follow-ups w/ Expert (after presentation)	3										x3						
	# Gameplan Interviews (Launch Packet)	1										x4						
	# KPI Days (Days Sheet was sent to Coach)	6										x4						
#@Weekly Briefing:	#On Sun Conf Call:	#On Performance Club Support Call:			#On Mon Morn. Leadership Show:			#Long Dist. Exp's:		#Regional S.S. Tickets:		#Reg for Big Event:						