

## Five Steps to inviting by Text or private message

**Step 1.** Make a list of 10 people that you would like to invite to either meet with you or attend an event (1-on-1, Video conference with screen share via [www.zoom.us](http://www.zoom.us), Private Conference Call, Luncheon, Private Business Reception, or Business Briefing).

**Step 2.** Have both a Plan A and A plan B based upon where you'd like to invite them (and when).

**Step 3.** Let them know who you are if necessary, then simply fill in the blanks and text **Event:** "what are you doing \_\_\_\_ (day) at \_\_\_\_ (time) that's super important?".

**Or... 1 on 1:** "When can we meet up (in person or video chat) today/tomorrow/this week for about 30 minutes?"

**Or... Networking:** "I'd like to find out a little more about what you do and get you're feedback on what we're doing. When can we meet up in person or virtually this week?"

**Step 4.** After they respond, let them know you're working on a project and you'd like to get their feedback. (If they want to know why, let them know you'd like them to be a referral source for you, if what you show them makes sense).

**Step 5.** Schedule the time to meet and then...

A. Connect them on a 3-way call for your 3rd party expert to confirm: "I can't talk long, but do you have a quick 2 minutes by phone?" or...

B. Let them know someone will call them to confirm: "I'm sending you the address... Someone will be calling to confirm."

If you are unable to schedule the appointment, refer back to step 5A above and get them on a 3-way call with your 3-way call expert.\* They will know exactly what to say according to the "Expert packet".\*\*

*\* Refer to Part 5 in the "Launch Packet" (Available at [teamplatinum.biz](http://teamplatinum.biz) under "The Success System", "Focus A").*

*\*\*The "Expert Packet" is available at [www.teamplatinum.biz](http://www.teamplatinum.biz) under "The Success System", then "Focus A", then "Step 3".*